POTOMAC VALLEY SWIMMING, INC. AUGUST 31, 2007 AND 2006

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Certified Public Accountants and Business Advisors

INDEPENDENT AUDITORS' REPORT

House of Delegates Potomac Valley Swimming, Inc. McLean, Virginia

We have audited the accompanying statements of financial position of Potomac Valley Swimming, Inc. as of August 31, 2007 and 2006, and the related statements of activities and cash flows for the years then ended These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Potomac Valley Swimming, Inc. as of August 31, 2007 and 2006, and the results of its activities and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Varfino and Ktoades, LLP

January 31, 2008

POTOMAC VALLEY SWIMMING, INC. STATEMENTS OF FINANCIAL POSITION

	AUGUST 31,		
	2007	2006	
ASSETS			
Cash and cash equivalents (Notes 1 and 2):			
Cash in savings and checking accounts	\$ 272,195	\$ 430,591	
Certificates of deposit	313,381	107,089	
Total cash and cash equivalents	\$ 585,576	\$ 537,680	
Investments (Notes 1 and 3)	88,779	79,444	
Prepaid expenses and other	14,275	8,220	
Equipment, net of accumulated depreciation of \$83,232 and \$67,667 for 2007 and			
2006, respectively	33,064	26,691	
TOTAL ASSETS	<u>\$ 721,694</u>	\$ 652,035	
LIABILITIES AND NET ASSETS			
LIABILITIES:			
Accrued expenses and other liabilities	\$ 4,496	\$ 2,340	
NET ASSETS, UNRESTRICTED (Note 1)	717,198	649,695	
TOTAL LIABILITIES AND NET ASSETS	<u> </u>	\$ 652,035	

The accompanying notes are an integral part of these financial statements.

POTOMAC VALLEY SWIMMING, INC. STATEMENTS OF ACTIVITIES

	FOR THE YEARS ENDED AUGUST 31,				
	2007			2006	
REVENUE:					
Membership registration	\$	577,255	\$	540,627	
Meet fees		412,379		367,176	
Investment income (Notes 1 and 3)		32,753		20,824	
Contributions and other revenue		1,156		6,158	
TOTAL REVENUES	\$	1,023,543	<u>\$</u>	934,785	
EXPENSES:					
Program	\$	887,695	\$	818,937	
General and administrative	<u> </u>	68,345		55,496	
TOTAL EXPENSES	\$	956,040	<u>\$</u>	874,433	
INCREASE IN UNRESTRICTED NET ASSETS	\$	67,503	\$	60,352	
NET ASSETS, BEGINNING OF YEAR		649,695		589,343	
NET ASSETS, END OF YEAR	\$	717,198	<u>\$</u>	649,695	

The accompanying notes are an integral part of these financial statements.

POTOMAC VALLEY SWIMMING, INC. STATEMENTS OF CASH FLOWS

	FOR THE YEARS ENDED AUGUST 31,			
	·	2007		2006
CASH FLOWS FROM OPERATING ACTIVITIES:				
Cash received from members	\$	984,735	\$	918,542
Cash paid to suppliers and USA Swimming		(938,422)		(877,469)
Interest and dividends received		27,964		17,392
NET CASH PROVIDED BY				
OPERATING ACTIVITIES	\$	74,277	\$	58,465
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of equipment	\$	(21,835)	\$	(22,075)
Sales of investment		58,595		-
Purchases of investments		(63,141)		(3,605)
CASH USED IN INVESTING ACTIVITIES	\$	(26,381)	\$	(25,680)
NET INCREASE IN CASH AND CASH EQUIVALENTS	\$	47,896	\$	32,785
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		537,680		504,895
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	585,576	\$	537,680
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:				
Change in net assets	\$	67,503	\$	60,352
Reconciliation adjustments:	¥	0,,000	Ŷ	00,502
Depreciation		15,462		15,767
Net realized and unrealized gains on investments		(4,789)		(3,432)
Loss on sale of equipment		_		267
Changes in assets and liabilities:				20,
Prepaid expenses and other		(6,055)		4,581
Accrued expenses and other liabilities		2,156		(19,070)
NET CASH PROVIDED BY				/
OPERATING ACTIVITIES	\$	74,277	\$	58,465

The accompanying notes are an integral part of these financial statements.

POTOMAC VALLEY SWIMMING, INC. NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2007 AND 2006

Note 1 Organization and Summary of Significant Accounting Policies

Organization - Potomac Valley Swimming, Inc. (PVS) is a not-for-profit corporation organized to provide education, instruction and training of individuals to develop and improve their capabilities in the sport of competitive swimming. PVS' geographic area of operation includes parts of Maryland, Virginia, and the District of Columbia.

Basis of Accounting - The financial statements of PVS have been prepared on the accrual basis of accounting. Revenues and expenses are recognized and recorded when earned or incurred.

Financial Statement Presentation - In accordance with Statement of Financial Accounting Standards (SFAS) No. 117, net assets are presented on the basis of unrestricted, temporarily restricted, or permanently restricted. Temporarily restricted net assets are those that are restricted by donors until the passage of time or the occurrence of certain events. Permanently restricted net assets are those that are restricted in perpetuity by donors. PVS had no temporarily or permanently restricted net assets as of August 31, 2007 and 2006.

Cash and cash equivalents - For purposes of the statement of cash flows, PVS considers certificates of deposit and all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Investments - Investments are stated at fair market value in the statements of financial position. Unrealized gains and losses are included with investment income in the statements of activities

Equipment - Purchased equipment exceeding \$500 is capitalized at cost. Depreciation is computed using the straight line method over an estimated useful life of three years. When equipment is retired or otherwise disposed, the cost and related accumulated depreciation are removed from the accounts with any resulting gain or loss reflected in income. Maintenance and repairs are expensed in the period incurred.

Income taxes - PVS is exempt from income taxes under Section 501(a) of the Internal Revenue code as an organization described in Section 501(c)(3) PVS had no unrelated business taxable income for 2007 and 2006.

Use of estimates - The preparation of financial statements requires management to make estimates and assumptions that affects certain reported amounts and disclosures. Actual results could differ from those estimates

Allocation of Expenses - The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities

POTOMAC VALLEY SWIMMING, INC. NOTES TO FINANCIAL STATEMENTS AUGUST 31, 2007 AND 2006

- Note 2. **Concentration of Credit Risk** Financial instruments, which potentially subject PVS to concentrations of credit risk, include cash deposits with commercial banks and investment brokers. Cash in excess of \$100,000 per institution and money market accounts are generally not covered by the Federal Deposit Insurance Corporation PVS minimizes the risk by maintaining deposits in high quality financial institutions.
- Note 3. Investments The following summarizes investments as of August 31:

	2007																				
	Market Value			Cost																	
Money market	oney market \$ 378		\$ 378		\$ 378	\$ 378		\$ 378		\$ 37	rket \$ 378	market \$ 378		\$ 3		\$	\$ 378		\$ 378	\$	378
Mutual funds		88,401		79,468																	
Totals	<u>\$</u>	88,779	<u>\$</u>	79,846																	
		200)6																		
	Market Value			Cost																	
Mutual funds	\$	79,444	\$	63,146																	

Investment income consisted of the following for the years ended August 31:

	2007		 2006		
Interest and dividends	\$	27,964	\$ 17,392		
Net realized and unrealized gains		4,789	 3,432		
Totals	\$	32,753	\$ 20,824		

- Note 4. **Donated Services -** PVS receives a significant amount of donated services from unpaid volunteers. These services are not included in the statements of activities because they do not meet the criteria for recognition under SFAS No. 116.
- Note 5. **Reclassifications** Certain items in the 2006 audited financial statements have been reclassified to conform with the 2007 financial statement presentation.

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INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION

House of Delegates Potomac Valley Swimming, Inc. McLean, Virginia

Our report on our audits of the basic financial statements of Potomac Valley Swimming, Inc. for 2007 and 2006 appears on page 1. We conducted our audits in accordance with U.S. generally accepted auditing standards for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules of revenue and expenses are presented for the purpose of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Sarfino and Roades, LLP

January 31, 2008

POTOMAC VALLEY SWIMMING, INC. SCHEDULES OF REVENUE AND EXPENSES

	FOR THE YEARS ENDED AUGUST 31,			
	1-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2-2	2007		2006
REVENUE:				
Membership registration	\$	577,255	\$	540,627
PVS meet fees		235,786		209,008
Zone team fees		109,370		93,985
Club meet fees		67,223		64,183
Investment income		32,753		20,824
Contributions and other revenue		1,156		6,158
Totals	\$	1,023,543	\$	934,785
EXPENSES:				
PROGRAM:				
Registrations	\$	380,807	\$	351,033
PVS and club meets		214,019		186,372
Zone teams and camps		150,895		149,382
Contract services		71,111		54,069
Other program support		25,086		30,222
Travel assistance		15,500		22,200
Depreciation		15,462		15,767
Equipment parts and supplies		10,267		4,934
Registrar		3,466		2,937
Website and internet		1,082		2,021
Totals	\$	887,695	<u>\$</u>	818,937
GENERAL AND ADMINISTRATIVE:				
Professional and contract services	\$	42,058	\$	34,921
Committee		19,864		14,558
Office and other administrative		4,390		3,258
Telephone		886		1,334
Investment and banking fees		585		833
Printing and postage		562		592
Totals	\$	68,345	\$	55,496